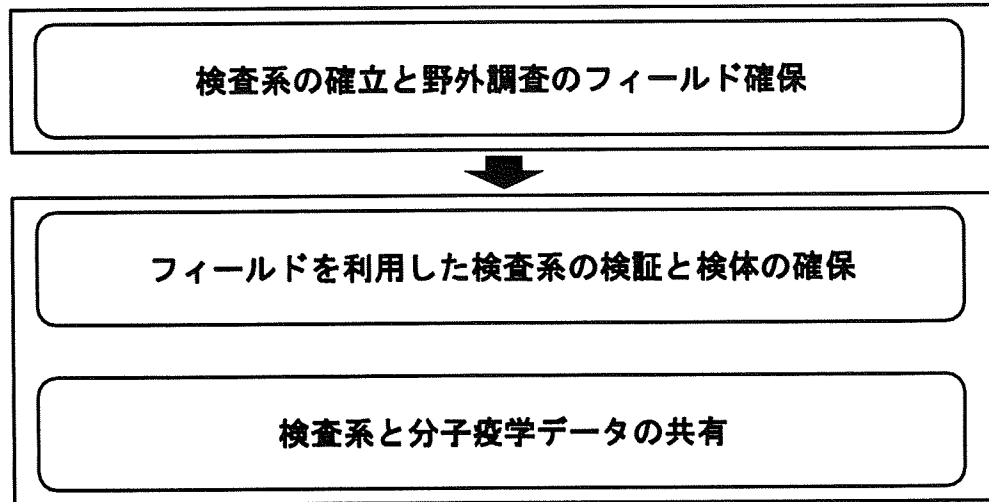


図 1

アジアの狂犬病ラボラトリーネットワークの連携強化

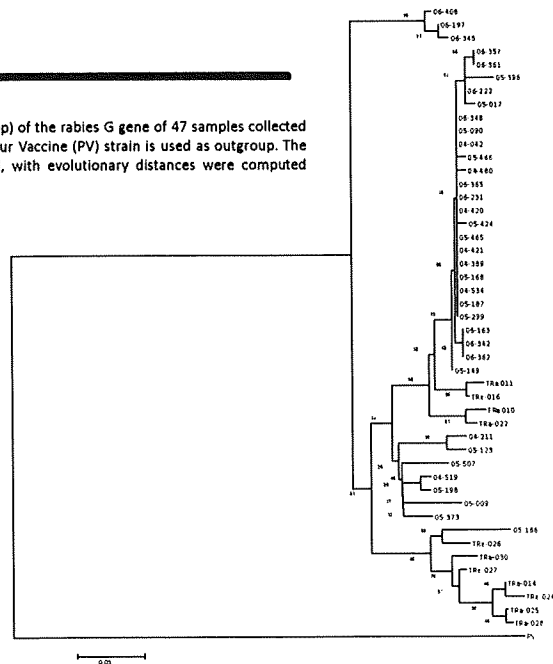
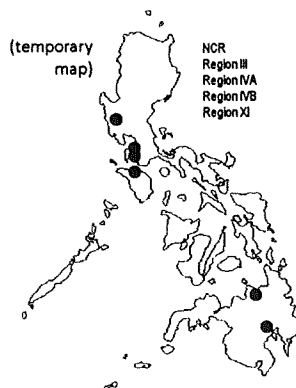


ITC2 OVERMID

図 2

Initial Results

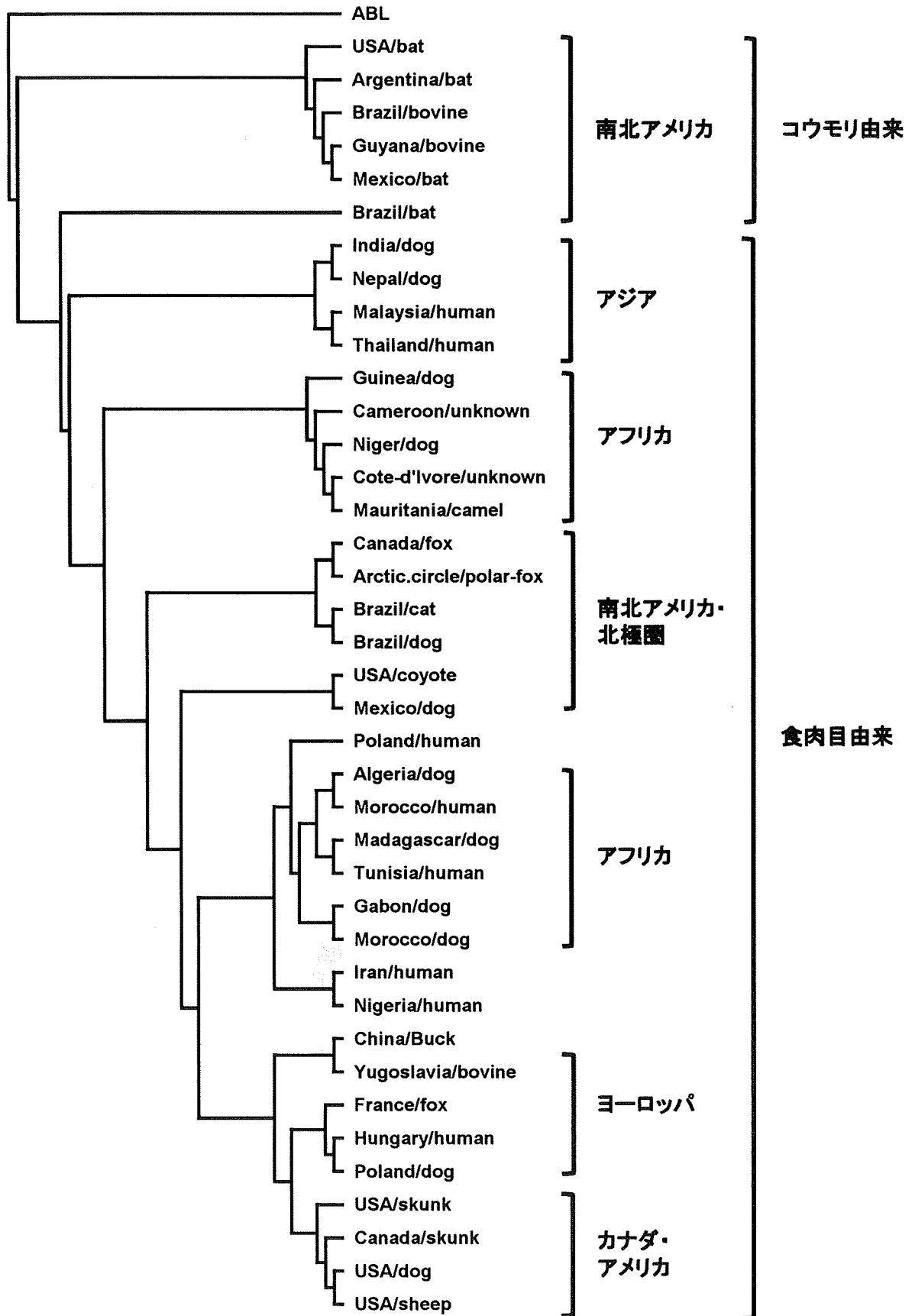
Phylogenetic tree based on nucleotide sequence (~865bp) of the rabies G gene of 47 samples collected from different geographic sites in the Philippines. Pasteur Vaccine (PV) strain is used as outgroup. The tree was inferred using the Neighbor-Joining method, with evolutionary distances were computed using the Maximum Composite Likelihood method.



JR Orbina<sup>1</sup>, M Sako<sup>2</sup>, S Inoue<sup>3</sup>, A de Guzman<sup>1</sup>, T Kamigaki<sup>1</sup>, C Demetris<sup>1</sup>, N Sugita<sup>2</sup>, A Noguchi<sup>2</sup>, T Sakizuka<sup>2</sup>, M Kuroda<sup>2</sup>, JD Bajero<sup>1</sup>, D Manalo<sup>1</sup>, BP Quiambao<sup>1</sup>, E Segura-Mercado<sup>1</sup>, MEMiranda<sup>1</sup>, H OshitanF, R Ohveda<sup>1</sup>  
<sup>1</sup>Research Institute for Tropical Medicine, Muntinlupa City, Philippines, <sup>2</sup>Tohoku University, Sendai, Japan <sup>3</sup>National Institute of Infectious Diseases, Tokyo, Japan

図 3

# 狂犬病ウイルス1型の系統樹

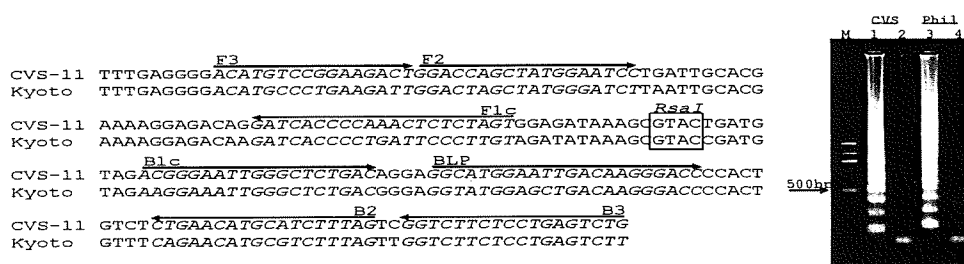


使用プログラム: ClustalX2  
 使用領域: 完全長G遺伝子

図 4

# Reverse transcription loop-mediated isothermal amplification for rapid detection

( RT-LAMP )

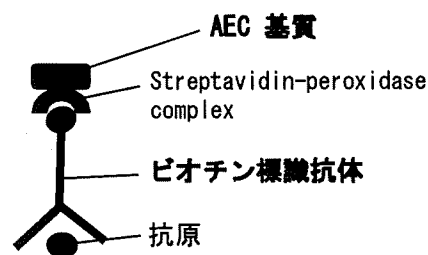


LTCZ/DVS/MD NID

図 5

## 迅速免疫組織化学検査法 (dRIT) (direct rapid immunohistochemical test)

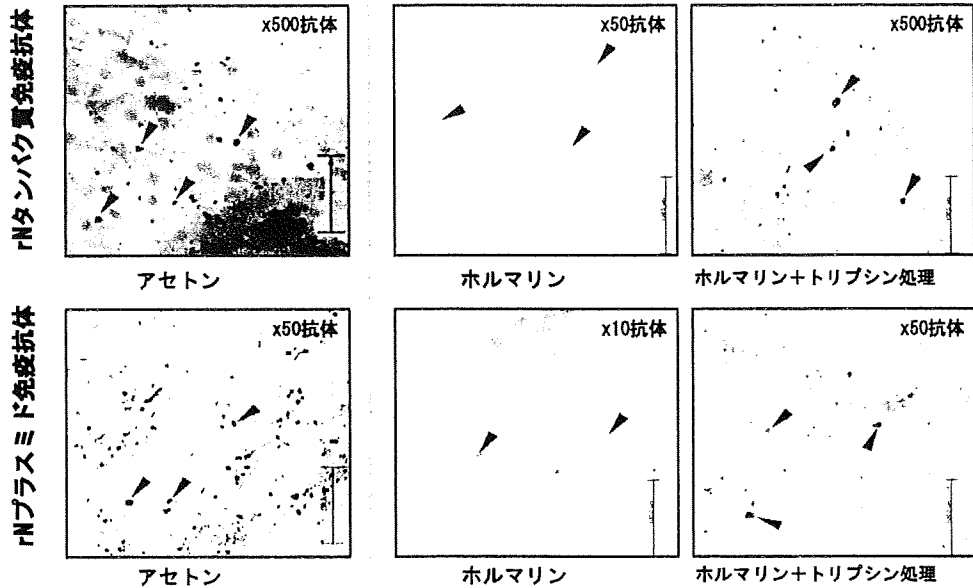
- ①脳のスランプ標本の作製、風乾
- ②固定
- ③3% H<sub>2</sub>O<sub>2</sub> 処理 (10分)
- ④洗浄
- ⑤ビオチン標識抗体 (10分)
- ⑥洗浄
- ⑦Streptavidin-peroxidase complex (10分)
- ⑧洗浄
- ⑨AEC 基質 (10分)
- ⑩洗浄
- ⑪対比染色 (ヘマトキシリン) (2分)



LTCZ/DVS/MD NID

図 6

迅速免疫組織化学検査法 (dRIT) の使用抗体と固定法の検討



LTCZ/DPS/NID NID

図 7

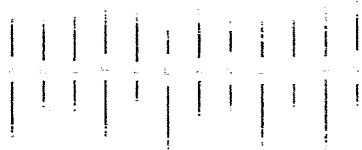
*Experimental design*

- ウイルス株: CVS-11
- マウス: 6wks、Female、C57BL/6J
- 感染:  $10^7$  focus-forming units/ $100 \mu\text{l}$
- 接種: Left ticeps surae muscle (IM)
- 採材: CNS (brain and spinal cord)、Serum
- 観察: Whole mouse genome microarray 44k probe (Agilent)  
Cytokine assay (GM-CSF、IFN $\gamma$ 、IFN $\beta$ 、IL1 $\alpha$ 、IL2、IL4、IL5、IL6、IL10、IL17、TNF $\alpha$ 、MCP3、MCP1、RANTES、MIP1 $\alpha$ 、MIP1 $\beta$ 、IP-10)  
Histopathology、Immunohistochemistry  
Virus titer

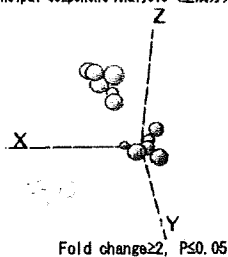
LTCZ/DPS/NID NID

図 8

① Distribution of normalized intensity values in box-whisker plot  
Red = beyond 1.5 times

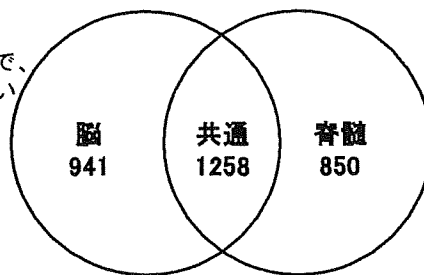


② Principal Component Analysis (主成分分析)



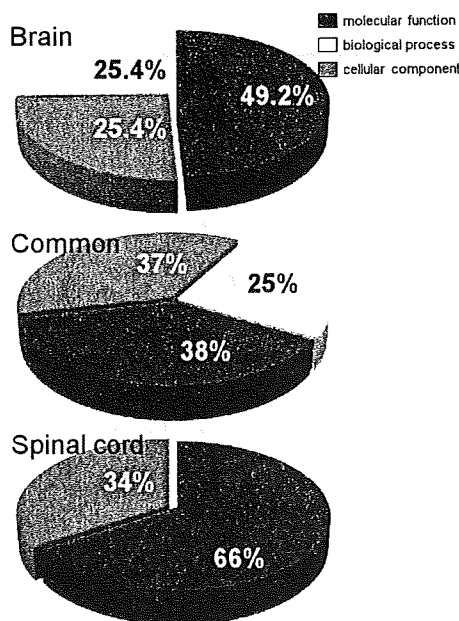
Gene リスト

CVS-11株感染マウス（7日目）の脳と脊髄で、mRNAの発現量が有意 ( $P \leq 0.001$ ) に変化している遺伝子について検索を行った。



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図 9 GO (Gene ontology) 解析



GO	p-value
<b>Common</b>	
biological_process (25%)	
complement activation, classical pathway	0.0366
<b>cytokine and chemokine signaling</b>	0
apoptosis	0.0201
<b>innate and acquired immune response</b>	<b>0.0198</b>
positive regulation of type Ila and Ili	0.0302
hypersensitivity	0.0302
molecular_function (38%)	
NAD+ADP-ribosyltransferase and GTPase activity $\leq 0.0046$	0.0096
2'-5'-oligoadenylate synthetase activity	0.0096
caspase activity	0.0117
interleukin receptor activity	0.076
polysaccharide binding	0.0207
chemokine activity	0
IgG binding	0.0096
cellular_component (37%)	
extracellular region and space	$\leq 0.0361$
<b>MHC class I</b>	0
<b>plasma membrane</b>	0
cytoplasm	0.0302
<b>Brain specific</b>	
biological_process (25.4%)	
small GTPase mediated signal transduction	0.0388
<b>immune response</b>	0
inflammatory response	0.0636
<b>Chemotaxis</b>	<b>0.0114</b>
<b>response to virus</b>	<b>0.0025</b>
negative regulation of angiogenesis	0.0096
molecular_function (49.2%)	
cytokine activity	0.0114
sugar and calcium ion binding	$\leq 0.0754$
cellular_component (25.4%)	
<b>plasma membrane</b>	<b>0.0001</b>
<b>Spinal cord specific</b>	
molecular_function (66%)	
<b>glutathione transferase activity</b>	<b>0.0817</b>
<b>cation transporter activity</b>	<b>0.0817</b>
cellular_component (34%)	
neuron projection	
axon	

LTCC/DIC/NIID



Department of Health

**Research Institute for Tropical Medicine**

FCC, Alabang, Muntinlupa City, Metro Manila, 1781 Philippines

Fax No. (632) 842-2828, 842-2245 \* Tel Nos. (632) 807-2628 to 32 \* Direct Line: (632) 809-7599

E-mail: info@ritm.gov.ph \* Website: <http://www.ritm.gov.ph>

---

**April 3, 2009**

**Dr. TATSUO MIYAMURA**

Director

National Institute of Infectious Diseases

1-23 Toyama, Shinjuku-ku

Tokyo, Japan

Dear Dr. Miyamura,

Greetings!

We would like to seek permission from your good office to invite Dr. **SATOSHI INOUE**, Chief of Laboratory 2 (Laboratory of Transmission and Control of Zoonosis), Department of Veterinary Science, National Institute of Infectious Diseases, as one of the Lecturers in our "Rabies Workshop" to be held at the Research Institute for Tropical Medicine (RITM), Alabang Muntinlupa City, Philippines from 27 April to May 1, 2009.

The Airfare, accommodation, per diem and other incidental expenses which will incur in the travel of Dr. Inoue to the Workshop will be shouldered by the project.

Thank you and we are hoping for your favorable approval on this request.

Sincerely yours,

A handwritten signature in black ink, appearing to read "Remigio M. Olveda".

**REMIGIO M. OLVEDA, MD**

Director

PHC Accredited Health Care Provider



**RITM-TOHOKU  
RESEARCH  
COLLABORATION  
WORKSHOP:  
WORKING  
TOWARDS RABIES  
CONTROL IN THE  
PHILIPPINES**

RITM-DOH  
29-30 APRIL 2009

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**RITM-TOHOKU RESEARCH COLLABORATION WORKSHOP:  
WORKING TOWARDS RABIES CONTROL IN THE PHILIPPINES**

**29-30 APRIL 2009  
TRAINING CENTER LECTURE ROOMS 2 AND 3, RITM  
ALABANG, MUNTINLUPA CITY**



**RITM-TOHOKU  
RESEARCH  
COLLABORATION  
WORKSHOP:  
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TOWARDS RABIES  
CONTROL IN THE  
PHILIPPINES**

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12:20 - 12:40	Lecture	Region VII - 1st Quarter Rabies Update, 1st Quarter Rabies Activities, 2008 Rabies Accomplishment Report Dumaguete - Rabies Eradication Program (1998-2008)	Lecture Rooms 2 and 3
12:40 - 1:00	Lecture	Region X - Update on the RITM-TOHOKU-DA-RFU No.10 "Molecular Epidemiology of Rabies in the Philippines"	Lecture Rooms 2 and 3
1:00 - 2:00	<b>LUNCH BREAK</b>		
2:00 - 2:30	Lecture	Laboratory Assessment of RADDs Dr. Catalino S. Demetris	Lecture Rooms 2 and 3
2:30 - 3:00	Lecture	Molecular Epidemiology of Rabies in the Philippines: Preliminary Results Mr. Jun Ryan Orbina	Lecture Rooms 2 and 3
3:00 - 3:30	Lecture	Epidemiological Analysis of Canine Rabies in the Philippines Dr. Taro Kamigaki	Lecture Rooms 2 and 3
3:30 - 3:50	<b>COFFEE BREAK</b>		
3:50 - 4:30	<b>DISCUSSION</b>		
4:30 - 5:00	Lecture	Research for Rabies Prevention in Japan - Dr. Satoshi Inoue	Lecture Rooms 2 and 3
6:00 - 8:00	Welcome Dinner		
			Training Center Lobby

Moderator: Dr. Dania L. Manalo



# RABIES WORKSHOP GUESTS AND PARTICIPANTS

## REGION I

Dr. Gilbert D. Rabara  
Dr. Catherine M. Simon

## REGION II

Dr. Gerly T. Zulueta  
Dr. Macrina B. Diza

## REGION III

Dr. Denise Ann E. Dayao  
Dr. Eduardo L. Lapuz, Jr. *had a job*

## REGION V

Dr. Cynthia O. Marbella  
Dr. Rona P. Bernaldes  
Dr. Marisa E. Guillermo

## REGION VII

Dr. Rachel B. Cadelina  
Dr. Teodoro C. Dabocol

## DUMAGUETE

Dr. Antonio B. Mutia  
Mr. Mardonio B. Nadela

## REGION X

Mr. Vicente B. Galarrita, Jr.  
Dr. Teresa B. Roa

## SECRETARIAT

Ms. Mary Gior Guevara  
Ms. Alice S. de Guzman  
Ms. Jemimah Dawn P. Bajaro  
Dr. Daria L. Manalo  
Mr. Jun Ryan C. Orbina  
Mr. Rodolfo C. Perez  
Mr. Josecito E. Dilig  
Ms. Rowena D. Perez  
Mr. Ronnel R. Tongohan  
Mr. Virgilio A. Santos

## DA-BAI

Dr. Victor C. Atienza  
Dr. Rolando Camba  
Dr. Leonilo Resontoc  
Dr. Magdalena Cruz  
Dr. Angeles Demayo

## DOH

Dr. Raffy A. Deray

## NIID

Dr. Satoshi Inoue

## TOHOKU UNIVERSITY

Prof. Hitoshi Oshitani  
Dr. Taro Kamigaki  
Dr. Mariko Saito  
Mr. Makoto Kato

## RITM

Dr. Beatriz P. Quiambao  
Dr. Daria L. Manalo  
Dr. Catalino S. Demetria  
Mr. Jun Ryan C. Orbina  
Mr. Plebeian B. Medina  
Ms. Edelwisa S. Mercado  
Mr. Rodolfo C. Perez  
Mr. Josecito E. Dilig



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RABIES  
CONTROL IN THE  
PHILIPPINES**

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## RABIES IN ASIA VIET NAM CHAPTER

### Registered Office:

National Institute of Hygiene and Epidemiology

Address: 1, Yersin street, Hanoi, Vietnam

Phone: (84.4) 39716356, 38213241

Fax: (84.4) 38210853

Email: [nihe@hn.vnn.vn](mailto:nihe@hn.vnn.vn) Website: <http://www.nihe.org.vn>



#### Chair person

**Dr. Nguyen Thi Hong Hanh,**  
National Institute of Hygiene  
and Epidemiology, Vietnam

#### Vice-chair person

**Dr. Dinh Kim Xuyen**  
National Institute of Hygiene  
and Epidemiology, Vietnam

#### Advisors

**Dr. Nguyen Tran Hien, Vietnam**  
**Dr. M.K. Sudarshan, India**  
**Dr. S.N.Madhusudana, India**  
**Dr. F.X.Meslin, Switzerland**  
**Dr. Herve.Bourhy, France**  
**Dr.Henry Wilde, Thailand**

#### Secretariats

**Dr. Nguyen Thi Kieu Anh**  
**Dr. Tham Chi Dung**  
**Dr. Le Phuong Mai**

To: Dr. Satoshi Inoue, D.V.M., PhD  
Chief, laboratory of Transmission Control of Zoonosis  
Department of Veterinary Science  
National Institute of Infectious diseases, Japan.  
Email: [sinoue@nih.go.jp](mailto:sinoue@nih.go.jp)

Date: 14<sup>th</sup> July, 2009

**Sub: Invitation to participate in the 2<sup>nd</sup> International conference on Rabies, September 9-11, 2009 and in ASEAN + 3 meeting on rabies to be held on 7<sup>th</sup> & 8<sup>th</sup> September, 2009.**

Dear Dr. Satoshi Inoue,

On behalf of organizing committee, National Institute of Hygiene and Epidemiology, Viet Nam, we would like to invite you to kindly inaugurate the 2<sup>nd</sup> international conference on rabies viz. RIACON 2009 and the ASEAN + 3 meeting to be held at Horison hotel in Hanoi, from September, 7-11, 2009.

We also expect to your lecture on "Rabies in Japan [Country report]" for RIA CON and deliver presentation on "Country and advocacy plan for Rabies control and prevention" for the ASEAN + 3 meeting.

The cost of your registration fees, travel and accommodation will be borne by the 2<sup>nd</sup> RIA CON 2009. On receiving your confirmation further details will be provided.

A copy of the programme is enclosed for your kind attention.

Best wishes and kind regards,

Assoc. Prof. Nguyen Thi Hong Hanh, MD., PhD.  
Vice-Director  
National Institute of Hygiene and Epidemiology

### Sponsors for 2<sup>nd</sup> RIACON

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## ASEAN Plus Three Workshop on Strengthening National Rabies Programmes

7 – 8 September 2009, Hanoi, Vietnam

### List of Participants

#### INTERNATIONAL ORGANIZATIONS

##### WORLD HEALTH ORGANIZATION

- |  |  |
|--|--|
| <p>1. Dr. Francois-Xavier Meslin<br/>Senior Adviser - Neglected Zoonotic Diseases<br/>Department of Control of Neglected Tropical Diseases<br/>World Health Organization</p> | <p>20, Avenue Appia CH-1211 Geneva 27,<br/>Switzerland<br/>Tel: +41-22-791.2575/2682<br/>Fax: +41-22-791.4893<br/>Email: meslinf@who.int</p> |
|--|--|

##### WORLD SOCIETY FOR THE PROTECTION OF ANIMALS

- |   |   |
|---|---|
| <p>2. Dr. Sarah Vallentine<br/>Companion Animals Programmes Manager<br/>World Society for the Protection of Animals, Asia</p> | <p>WSPA Asia, 19th Floor, Olympia Thai Tower<br/>444 Ratchadaphisek Road, Samsennok, Huay<br/>Kwang<br/>Bangkok 10310 Thailand<br/>Tel: +662 513 0475<br/>Fax: +662 513 0477<br/>Mobile: +668 4752 1885<br/>Email: sarahvallentine@wspa-international.org</p> |
|---|---|

- |   |  |
|---|--|
| <p>3. Dr. Natasha Lee<br/>Veterinary Programmes Manager<br/>World Society for the Protection of Animals, Asia</p> |  |
|---|--|

##### WORLD ORGANISATION FOR ANIMAL HEALTH

- |   |   |
|---|---|
| <p>4. Dr. Ronello Abila<br/>Regional Coordinator<br/>OIE Sub-Regional Representation for South East Asia<br/>World Organisation for Animal Health</p> | <p>69/1 Phaya Thai Road,<br/>Ratchathewi 10400, Bangkok, Thailand<br/>Tel: +66-2-6534864<br/>Fax: +66-2-6534904<br/>Email: r.abila@oie.int ; srr.seasia@oie.int</p> |
|---|---|

##### RABIES IN ASIA (RIA) FOUNDATION

- |  |                                     |
|--|-------------------------------------|
| <p>5. Dr. Sudarshan M KSUDARSHAN<br/>President of RIA foundation</p> | <p>Email: mksudarshan@gmail.com</p> |
|--|-------------------------------------|

##### THE ASEAN SECRETARIAT

- |   |   |
|---|---|
| <p>6. Dr. Luningning Villa<br/>Programme Facilitator<br/>ASEAN Plus Three EID Programme Phase II.<br/>Health and Population Unit<br/>Bureau for Resources Development<br/>The ASEAN Secretariat</p> | <p>70A Jl. Sisingamangaraja, Jakarta 12110, Indonesia<br/>Tel: +62-21 7262991 (ext 393)<br/>Fax: +62-21 7243504<br/>Email: luningning@asean.org</p> |
|---|---|

<p>7. Ms. Joy Rivaca Caminade Communication and Integration Specialist ASEAN Plus Three EID Programme Health and Population Unit, Bureau for Resources Development The ASEAN Secretariat</p>	<p>70A Jl. Sisingamangaraja, Jakarta 12110, Indonesia Tel: +62-21 7262991; 7243372 (ext 258) Fax: +62-21 7398234; 7243504 Mobile: +62-815 14104698 Email: joy@asean.org joycaminade@yahoo.com</p>
--	---

<p>8. Dr. Khin Devi Aung Public Health Specialist ASEAN Plus Three EID Programme Phase II Programme Facilitation Section Health &amp; Population Unit, The ASEAN Secretariat</p>	<p>70A Jl. Sisingamangaraja, Jakarta 12110, Indonesia Tel: +62-21 724 3372, 726 2991 (ext 418) Fax: +62-21 739 8234, 724 3504 Email: devi@asean.org</p>
--	---

**COUNSULTANTS**

**UNIVERSITY OF MASSACHUSETTS**

<p>9. Prof. David Ross Buchanan Director, Institute for Global Health Director, Division of Community Health Studies School of Public Health and Health Sciences, University of Massachusetts</p>	<p>330 Arnold House, 715 North Pleasant Street University of Massachusetts, Amherst, MA 01003- 9304, USA Tel: +413-545-1005 Email: buchanan@schoolph.umass.edu</p>
---	--

**MAHIDOL UNIVERSITY - THAILAND**

<p>10. Assoc Prof Arthorn Riewpaiboon Director of Philosophy Program in Pharmacy Administration, Division of Social and Administrative Pharmacy, Faculty of Pharmacy, Mahidol University</p>	<p>Thailand Tel: +66 (0) 81829 0578 Fax: +66 (0) 2 2644 8694 Email: pyarp@mahidol.ac.th arthorn09@gmail.com</p>
--	---

**COUNTRY PARTICIPANTS**

**JAPAN**

<p>11. Dr. Satoshi Inoue Chief, Laboratory of Transmission Control of Zoonosis Department of Veterinary Science, National Institute of Infectious Diseases</p>	<p>1-23-1 Toyama, Shinjuku-ku, Tokyo 162-8640, Japan Tel: +81-3-5285-1111 (ext.2620) Fax: +81-3-5285-1179 Email: sinoue@nih.go.jp</p>
--	---

**CHINA**

<p>12. Prof. Qing Tang Head of Rabies Section Institute for Viral Disease Control and Prevention</p>	<p>Beijing 100052, China Tel: +86 10 63539777 Fax: +86 10 63532053 Email: qtang04@sina.com</p>
--	--

**CAMBODIA**

<p>13. Dr. Seng Heng Chief of Disease Surveillance Bureau of CDC Department</p>	<p>Phnom Penh, Cambodia Email: hengcdc@gmail.com</p>
---	--

<p>14. Dr. Sirenda Vong Chief, Epidemiology Unit, Institute Pasteur in Cambodia</p>	<p>5 Bld Monivong, POB 983, Phenom Penh, Cambodia Email: svong@pasteur-kh.org</p>
---	---

<p>15. Mr. Holl Sinel National Veterinary Research Institute Department of Animal Health and Production</p>	<p>Phnom Penh, Cambodia Tel: +855 92 450 275 Email: hollsinel@yahoo.com</p>
---	---

<p>16. Mr. Hun Sarat, Animal Health Office Department of Animal Health and Production</p>	<p>523, Kampuchea Krom (St. 128) 12252 Phnom Penh, Cambodia Tel: +855 12 828 209 E-mail : hunsarat@yahoo.com</p>
---	--

15,000 20,000 PEP/y, 2-18 supply

## INDONESIA

17. Dr. Sardikin Giriputro  
Director of Suliati Saroso Infection Hospital (RSPI)  
Jakarta, Indonesia  
Tel: +62-81-59222854  
Fax : +62-21-6401411  
Email: sardikin\_doc@yahoo.com

18. Dr. Sinurtina Sihombing  
Sub-Directorate of Zoonosis  
Directorate of Vector Borne Diseases, DC&EH  
Ministry of Health  
JI Percetakan Negara No. 29  
Kotak Pos 223, Jakarta 10560  
Tel: +62-81-6923355  
Fax: +62-21-4266270  
Email : sisie.md@gmail.com

19. Dr. Soedarmono  
Head Subdirectoreate of Animal Disease Control  
Directorate of Animal Health  
Ministry of Agriculture  
Jakarta, Indonesia  
Email: soedarmono@deptan.go.id

20. Dr. Sulaxono Hadi  
Head Disease Investigation Center Banjarbaru  
Disease Investigation Center Banjarbaru  
Jakarta, Indonesia

## LAO/PDR

21. Dr. Somvang Bouphaphanh  
Mother and Child Health Centre  
Ministry of Health  
Tel: +856 20 2403642  
Fax: +856 21 312120  
Email: b\_somvang@yahoo.com

22. Dr. Sibounhom Archkhawongs  
Head of Division, Disease Prevention Division  
Ministry of Health Cabinet  
Tel : +856 20 9804821  
Fax: +856 21 241 924  
Email: sbh\_dohp@yahoo.com

23. Dr. Khamphout Vongsay  
Deputy Chief of National Animal Disease Diagnostic  
Laboratory  
Tel (Mob.): +856-20 6536569  
Fax: +865 21 218367  
Email: kamputvongsay@yahoo.com

24. Dr. Signa Kittiphone  
Deputy Director  
National Animal Health Center (NAHC)  
Department of Livestock and Fisheries  
Ministry of Agriculture and Forestry  
Khouneta Street, Sikhottabong District  
Vientianne, Lao PDR  
Tel/Fax: +856 21240896  
Email: signakittiphone@yahoo.com

## PHILIPPINES

25. Dr. Raffy A. Deray  
Medical Specialist, National Program Manager  
National Rabies Prevention and Control Program  
Infectious Disease Office, Department of Health  
3rd floor, Building 13, San Lazaro  
Compound, Santa Cruz, Manila, Philippines  
Tel: +632 743-8301 local 2352, 2350  
Fax: +632 711-7846  
Email: raffysj84@yahoo.com

## THAILAND

26. Dr. Pranee Panichabhongse  
Chief of Zoonoses Control  
Department of Livestock Development  
Ministry of Agriculture and Cooperatives  
Phayathai Rd. Bangkok 10400, Thailand  
Tel: +66 81348 3970  
Fax: +662 6534862  
Email: praneeld@yahoo.com

27. Dr. Apirom Puanghat  
Chief of Zoonoses Control  
Department Disease Control, MoPH  
Tel: +66 84 4399434  
Fax: +662 9659484  
Email: apiromp@yahoo.com

28. Dr. Wirongrong Hoonsuwan  
Department of Livestock Development  
Ministry of Agriculture and Cooperatives  
Bangkok, Thailand  
Email: w\_hoonsuwan@hotmail.com

VIETNAM

29. Dr. Van Dang Ky Vice Director of Department of Animal Health Ministry of Agriculture and Rural Development	15/78 Giai Phong Street, Hanoi, Vietnam Tel: + 84.4.868-5104 Fax: + 84.4.869-6788 Email: dah.vn@fpt.vn; vandangky@yahoo.com
30. Dr. Nguyen Van Dung Section of Diagnosis, Division of Animal Health Ho Chi Minh City	151 Ly Thuong Kiet Street, Ho Chi Minh City Tel: +84.8.38536132 Fax: + 84.8.38536131 Email: dungvanvn@gmail.com
31. Dr. Huynh Huu Loi Division of Animal Health Ho Chi Minh City	151 Ly Thuong Kiet Street, Ho Chi Minh City Tel: +84.8.38536132 Fax: + 84.8.38536131 Email: chicutytp@fpt.hcm.vn
32. Dr. Nguyen Van Binh Vice Director Administration of Preventive Medicine and Environmental Health, Ministry of Health	135/1 Nui Truc St. Ba Dinh District Hanoi, Vietnam
33. Dr. Le Hoang San Deputy Director, Pasteur Institute of Ho Chi Minh City	167 Pasteur street, Dist 3, Ho Chi Minh City Tel: +84.8.38230352 Fax: +84.8.38231419 E-mail: hoangsan@pasteur-hcm.org.vn
34. Dr. Vien Quang Mai Deputy Director, Nha Trang Pasteur Institute *	8 Tran Phu Street, Nha Trang City, Khanh Hoa, Vietnam Tel/Fax: +84.58.3824054
35. Dr. Vo Thi Xuan Dung Nha Trang Pasteur Institute	8 Tran Phu Street, Nha Trang City, Khanh Hoa, Vietnam
36. Dr. Ly Thi Thuy Trang Institute of Hygiene and Epidemiology of Tay Nguyen	59 Hai Ba Trung Street, Buon Ma Thuot, Daklak Tel: +84.500.3852201 Fax: +84.500.3852423 Email: lytrang_tihe@yahoo.com
37. Dr. Pham Quoc Bao Director of Gialai Preventive Medicine Center	Pleiku City, Gialai, Vietnam Tel: +84.59.3823453 Fax: +84.59.3823453 Email: baoytdpgialai@yahoo.com.vn
* 38. Dr. Nguyen Tran Hien Director, National Institute of Hygiene and Epidemiology	1 Yersin Street, Hanoi, Vietnam. Tel: +84.4.38213241 Fax: +84.4.38210853 E-mail: ngtrhien@yahoo.com
39. Dr. Nguyen Thi Hong Hanh Vice Director, National Institute of Hygiene and Epidemiology	1 Yersin Street, Hanoi, Vietnam. Tel: +84.4.3971.7526 Fax: +84.4.3971.3310 E-mail: hanhnihe@yahoo.com
40. Dr. Dinh Kim Xuyen Vice Director of National Human Rabies Control Program, National Institute of Hygiene and Epidemiology	1 Yersin Street, Hanoi, Vietnam. Tel: +84.4.39712719 Fax: +84.4.38210487 Email: xuyendk_pcbd@yahoo.com
41. Dr. Nguyen Anh Dung Head of Dept. of Community Health & Preventive Medicine Network Coordination National Institute of Hygiene and Epidemiology	1 Yersin Street, Hanoi, Vietnam Tel: +84.4 39710791 Fax: +84.4 39718490 Email: dung@nihe.org.vn
* 42. Dr. Le Thi Phuong Mai Vice Head of Dept. of Community Health & Preventive Medicine Network Coordination National Institute of Hygiene and Epidemiology	1 Yersin Street, Hanoi, Vietnam Tel: +84.4 39710791 Fax: +84.4 39718490 Email: lepmai@yahoo.com



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**Final Report of the  
Workshop on Policy Advocacy Strategy Development on Rabies  
Control and Prevention among ASEAN+3 countries**

Venue: Hanoi, Vietnam

Organizer: NIHE and ASEAN+3 EID program

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Submitted by Dr. David Buchanan, DrPH

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## Rabies Control & Prevention Policy Advocacy Framework

### Introduction

This report presents a framework for conducting advocacy activities aimed at increasing support among key public officials for eliminating rabies in ASEAN member states. It has been produced in follow-up to the CALL FOR ACTION, “Strengthening Cooperation and Information Sharing on Rabies among ASEAN plus Three Countries,” developed at the 23–25 April 2008 workshop in Ha Long, Viet Nam. It was produced as a result of a second workshop held on 11–13 May, 2009 in Hanoi. Participants in this workshop included representatives from Viet Nam, Thailand, the Philippines, Myanmar, Cambodia, Laos and China. Technical experts from the WHO, CDC, WSPA and ASEAN Secretariat also participated in the meeting.

Advocacy is defined as the attempt to persuade or convince; it is intended to put pressure on people with power to change and improve a situation. To create an Advocacy Plan, three critical questions must be addressed:

- **WHAT** is the desired goal or action that you are seeking to achieve? What are you trying to convince people to do?
- **WHO** are you trying to convince? Who are your primary and secondary target audiences?
- **HOW** are you going to convince them to support the desired goal? What is your strategy?

This report provides recommendations on each of these key points.

### What? Goals

The health goal of Rabies Control and Prevention is to eliminate rabies in each ASEAN country by the year 2020.

To achieve the health goal, the advocacy goal is to secure the resources needed to eliminate rabies.

To achieve the advocacy goal, three main resources are needed: (1) financial, (2) policy/legislation, and (3) leadership. Significant improvements in decreasing rabies incidence can be achieved without new money or legislation, but they require leadership. Leadership is defined as the ability to inspire others to adopt one's values, in this case, the value of eliminating rabies. By speaking out strongly in favor of eliminating rabies, leaders can persuade others to take step to eliminate rabies, even without additional financial resources. All of the action steps described below are directed towards achieving the advocacy goal of gaining the resources necessary to eliminate rabies.

### Who? Target Audiences

To achieve the advocacy goal, the action plan presented here is designed to generate active support in three target audiences: (1) policymakers, (2) relevant government officials (health and animal control officials) and (3) the general public. Each action step is designed to contribute to the goal of increasing support in these three groups. Effective advocacy strategies are often designed to persuade one target audience to lobby another group, for example, to ask



community members (general public) to talk to their government representatives (policymakers) about the need to eliminate rabies, in order to prevent the terrible pain and suffering caused by the disease.

### How? Strategy

After identifying the goals and target audiences, the next step in creating an advocacy plan is to identify strategies that will effectively persuade, convince and put pressure on policymakers, government officials and the general public to provide the resources needed to eliminate rabies by 2020. To develop an effective strategy, one starts by analyzing *their* concerns and priorities, *their* incentives and barriers: What is important to them? What are their priorities? Why should they care about rabies? How does taking the action that you advocate regarding rabies benefit them? What are the barriers (or costs) that they face in taking the desired action? This analysis is essential to inform one's advocacy strategy.

Strategy has two major elements: (1) messages and (2) delivery channels. In general, advocacy messages highlight the benefits and minimize the costs of taking the proposed action (appropriately tailored to each audience). In addition to the message content, people are also influenced by the process, the delivery channel: how the message is delivered to them. People are more likely to respond in the desired direction to (a) sources that they think are credible, and (b) their superiors, people who have power over them. When implementing an advocacy plan, it is important to choose the most effective "communication channel," to carefully select *how* the message is delivered to the intended target audience.

*Messages:* As a starting point for developing messages, people, in general, respond to rational appeals. They are more likely to take action where the benefits obviously outweigh the costs; conversely, it is very difficult to convince people to do anything where the costs are perceived to outweigh the benefits. Therefore, for our purposes, it is essential to show that it is feasible to eliminate rabies with modest, affordable increases in funding and that eliminating rabies (through dog vaccinations) will, in short time, save the government money relative to the high costs of administering PEP to people who have been exposed. Most importantly, eliminating rabies will save lives. (This point is sometimes stated in economic cost-benefit terms, e.g., eliminating rabies will reduce lost productivity due to premature death, etc.).

The biggest challenge in securing greater financial support for rabies control and prevention is the general lack of concern about rabies -- rabies is the "invisible" disease, the "neglected" disease -- especially in the face of competing pressures on the use of scarce public resources. As a rule, putting additional funding into rabies control and prevention means taking money out of other potentially worthwhile projects (at least in the short run). To be successful in conducting advocacy activities, it is therefore important to remember that the perceived costs and benefits must be expanded beyond mere financial considerations to include more emotional appeals.

One important benefit to key target audiences is *fame*. One major cost is *shame*. Supporting the effort to eliminate rabies will enable contributors to claim credit for achieving a most praiseworthy goal; they can say that, due to their support, rabies has been (or is on the way to being) eliminated in their country. They have saved lives. They have put their country ahead of other countries that have failed to prevent unnecessary human suffering. Conversely, failing to support the effort to eliminate rabies would make them culpable, would make them responsible for each unnecessary and preventable rabies death that occurs in their country each year. They would be responsible for making their country one of the last on earth to stop rabies. Dying from rabies is a horrifying, painful way to die, and it predominantly affects children. They should be ashamed.

**Delivery Channels:** There are many different ways of getting one's messages to identified target audiences. Each action step described below offers ideas about the best way to get your message across to the audience that you are trying to reach. Even if the content of the message is quite similar, how the message is delivered needs to be tailored to the respective target group in order to maximize its impact.

### Actions steps

The action steps that follow are designed to raise public awareness about (a) the worldwide goal of eliminating rabies, (b) the ready availability of existing scientific technologies for accomplishing this goal, and (c) the tremendous value of preventing unnecessary human deaths due to rabies. They are designed to take rabies from being the "invisible," "neglected" disease to putting it on the national agenda as an important priority needing attention and action today. The objectives for the three major target audiences are:

- For policymakers, the action steps are designed to put pressure (1) to enact model legislation to provide state officials with the power and authority to compel dog vaccinations (and other steps, such as regulations regarding stray dog control); and (2) to increase funding for rabies control and prevention programs.
- For government officials, they are designed to convince them (1) to provide leadership in making rabies control and elimination a priority, demonstrated by (a) allocating sufficient human and financial resources within their discretionary budgetary authority to reduce rabies incidence, and (b) holding responsible parties accountable for achieving measurable progress in eliminating rabies; and (2) to demonstrate inter-sectoral collaboration between health and animal control officials, as evidenced by joint reports and joint testimony on the need to increase funding for dog vaccination programs.
- For the general public, they are intended to generate broad public support for the call to eliminate rabies, as evidenced by their support and participation in activities aimed at influencing policymakers to increase funding for rabies control and prevention.

In this Advocacy Strategy Plan, ten recommended action steps are:

1. Produce Country Report
2. Develop Policy Brief
3. Convene National Advisory Board (for external public relations purposes)
4. Convene National Steering Committee (for internal planning purposes)
5. Develop National Plan for the Control and Elimination of Rabies
6. Develop media strategy
7. Issue Annual Progress Reports
8. Enact (or improve) national legislation
9. Provide leadership on increasing dog vaccination rates
10. Establish Provincial Coordinating Committees

NOTE: The countries involved in the Hanoi workshop in May 2009 are at different stages in implementing effective rabies prevention and control programs. Several Action Steps presented in this report have already been completed by some countries, and hence, may be skipped depending on one's current situation.

## Action Step #1: Produce Country Report

The first step is to produce a Country Report that describes the current disease burden of rabies and prevention and control programs in one's country.

### Strategy:

**Purpose (what):** The purpose of the Country Report is to raise awareness about rabies, to increase its visibility, and to put its elimination on the national agenda. The Country Report provides the fundamental justification to the National Government, the Department of Health (DOH), and Department of Agriculture (DOA, or wherever responsibility for Animal Health resides within the government) for making rabies a priority health problem.

**Target Audiences (who):** The primary target audiences for the Country Report are the Ministers of Health, Agriculture (or Animal Control), and Finance. Other important audiences might include the Minister of Tourism and Minister of Economic Development, in order to enlist their support in reinforcing the need for increasing funding for rabies control and prevention programs (e.g., they can tell the Minister of Finance how much rabies costs the country from their perspective each year).

**Key themes (message):** The message of the Country Report must be blunt and direct: Rabies can be eliminated; any deaths from rabies are unnecessary and preventable; dying from rabies is a horrifying experience that predominantly affects children. Each section of the report should support and reinforce this key theme.

**Delivery Channel:** To persuade the targeted government officials, the Country Report should be presented as an official report by national authorities on rabies control and prevention. (In most cases, this means the national representatives who participated in the Hanoi workshop on Policy Advocacy.)

**Recommendations:** Producing the Country Report should not be unduly burdensome. To make writing the Country Report manageable, authors can start by building on the presentations that they (and others) made at the Hanoi workshop. A suggested outline of the Country Report is presented in Annex I. To produce this report, authors are encouraged to make use of existing data (from the WHO, CDC and other sources), rather than expending significant time and resources in collecting new data or assembling and analyzing a lot of data from different domestic sources (see, for example, WHO Expert Consultation on Rabies, 2005, Technical Report Series 931; available at: [http://whqlibdoc.who.int/trs/WHO\\_TRS\\_931\\_eng.pdf](http://whqlibdoc.who.int/trs/WHO_TRS_931_eng.pdf).)

The most difficult part of the Country Report is estimating the amount of new resources that are needed for eliminating rabies. There is no simple formula here. Increases in funding are most likely going to come in annual incremental steps, so it may be helpful to think about what an effective system for rabies control and prevention system must include by the year 2020 and work back from there.

**Next steps:** Participants in the Hanoi workshop will aim to have their respective Country Reports completed by the follow-up meeting in September.

## Action step #2: Develop Policy Brief

A policy brief is a short 1-3 page (maximum) statement that highlights the key points contained in the Country Report. Policy Briefs are necessary to produce because policymakers do not

have time to read long reports. They need a concise "bullet-point" fact sheet that makes the case for the recommended actions: (1) allocate more money, and (2) enact better legislation.

**Strategy:**

**Purpose (what):** The Policy Brief serves two purposes: first, to raise awareness about the value and feasibility of eliminating rabies; and second, to present a request for the resources necessary to do the job. The policy brief is used to enlist the support of potential allies among the national policymakers for increased funding. It also lays the foundation for enacting new or revised national legislation defining policies for rabies control and prevention.

**Target Audience (who):** The target audiences for the Policy Brief are those national and regional legislators who are likely to be sympathetic to the cause of eliminating rabies (for example, health care committee members and policymakers who are physicians or veterinarians). Another key target audience for the Policy Brief is staff members who work in the Finance Ministry with responsibility for overseeing the development of the Health and Agriculture (Animal Control) budgets.

**Key themes (message):** The paired, linked messages of the Policy Brief are: Rabies can be eliminated (any deaths from rabies are unnecessary and preventable, dying from rabies is a horrifying experience that predominantly affects children); and to eliminate rabies, the funding request herein is absolutely necessary.

**Delivery Channel:** To influence policymakers, the Policy Brief should be delivered by officials with the highest standing possible in the Ministries of Health & Agriculture, preferably by the Ministers themselves (or one of their staff). If possible, it is preferable to deliver the Policy Brief in person, meeting directly with targeted policymakers or their staff.

**Recommendations:** The Policy Brief should be based on the Country Report. Everything in the Policy Brief should be contained in the Country Report (which is where people who are interested can find greater detail and information). The funding request should provide an overview of the resources needed for scaling up specific areas including dog vaccination programs, PEP, labs, staffing, surveillance system, and training programs, and then it must prioritize the funding request: which projects are most important. The Policy Brief must be short, highlighting the major points that policymakers need to know to see the benefit of eliminating rabies and how it can be done.

It may also be helpful to prepare a separate fact sheet outlining the cost-effectiveness of vaccinating dogs versus providing PEP to humans.

**Next steps:** Participants in the Hanoi workshop will draft Policy Briefs completed by the follow-up meeting in September.

**Action step #3: Convene National Advisory Board (for external public relations purposes)**

The next two action steps are to convene a National Advisory Board and to convene a National Steering Committee. These two bodies have different purposes and different memberships. The National Advisory Board is composed of high profile, publicly well known opinion leaders, celebrities, luminaries and champions of the cause of eliminating rabies. Members of the National Advisory Board are invited based on what they can do to raise public awareness – people who can gain mass media coverage and the attention of policymakers by virtue of their public renown, not for their technical expertise (although it is important to have at least 1-2